

CIR# 213/SEC/TRG/S

6th June 2012

SUB: IEEMA Workshop on Smart Utilisation of Foreign Trade Policy- 19th June, 2012

The Annual Supplement to the Foreign Trade Policy (2009-14) was announced on 5th June, 2012 by Mr. Anand Sharma, Hon'ble Union Minister of Commerce, Industry and Textiles. The policy provides several benefits to exporters of goods and services and also to domestic suppliers who replace imports (under deemed exports), so as to encourage the Forex earnings and minimise Forex expenses. The Government has made several announcements this year too towards this objective.

To be able to take the full benefits of the Foreign Trade Policy, one needs to understand the interplay between the policy with customs and central excise, as well as other dynamics of exports and imports. IEEMA is organising a one-day workshop on "**Smart Utilisation of Foreign Trade Policy**" on **Tuesday, 19th June, 2012 at New Delhi**. The workshop has been designed for a comprehensive understanding of the policy, with an objective that participants can take the maximum benefit of the same.

The details of the programme are as below:

Programme:

Day & date : Tuesday, 19th June, 2012

Time : 0930 hrs. – 1000 hrs. - Registration
1000 hrs. – 1700 hrs. - Workshop

Venue : Board Room, IEEMA, Rishyamook Building, First Floor
85A, Pankuian Road, New Delhi – 110 001
(Landmark: Near Ramakrishna Ashram Metro Station, opposite
Metro Pillar No. 27)
Ph: 011- 23363013-14 / 23746634

The workshop would benefit exporters, importers, manufacturers, service providers, contractors and suppliers of projects etc. The brief content of the workshop are as under:

- Basics of Foreign Trade Policy
- New changes in the Foreign Trade Policy
- A conceptual understanding of Indirect Taxes
- Excise Duty, Customs Duties, Sales tax and their interplay
- Indirect taxes benefits for Importers, Exporters and Projects, Contractors and Suppliers
- Availing various benefits under FTP- for Exporters, Importers and domestic businesses

- Promotional Schemes
- Duty Exemption Schemes
- EPCG Scheme
- EOU and SEZ
- Deemed Exports
- How a smart businessperson leverages FTP to his/her advantage
- Ideas on maximising the gains for those who are already utilising FTP will be deliberated.

Faculty:

M/s Andees Consulting is the knowledge partner of this workshop which provides consulting and execution services for matters of Foreign Trade Policy and related Customs and Excise Laws etc. The workshop will be conducted by its Director, Mr. Sanjay Beswal. Mr. Beswal has substantial experience in these matters in a cross section of sectors and is Advisor to logistics and finance departments of several MNCs, Indian Organizations, Public Sector Companies and Foreign Companies. He is a regular speaker and trainer at various forums in India and abroad, and is also a guest faculty at several institutes of repute including IIFT, Delhi School of Economics etc. He is a Mechanical Engineer and a Post Graduate in International Business from Delhi School of Economics.

Participation Charges:

A fee of Rs. 3500 (Rupees Three Thousand five hundred) per person (inclusive of Service Tax @ 12.36%) has been kept for attending the workshop. The fee includes tea, lunch & course material. Cheque / DD made in this regard should be made in favour "IEEMA", payable at "Delhi".

Seats are limited, please confirm your nominations at the earliest to Mr. Maneesh Anand, Executive (Training), IEEMA, Rishyamook Building, First Floor, 85A, Pankuian Road, New Delhi – 110 001 Ph. : 011- 23363013-14 / 23746634; Fax : 011-23363015; Email : maneesh.anand@ieema.org

Sd/-

Sudeep Sarkar
Asst. Director